



JWC Customer Incentive Scheme

For Sundry and Retail Products

Member's and Distributor's Benefits:

1) Customer Reward Program	Each Product purchased at any JWC Store carries a Point Value (PV) that can be accumulated to redeem for products from the Customer Loyalty Program Catalog.
2) Sundry Goods Discount -10%	All members and distributors of JWC are entitle to purchase sundry products at member's Price which is 10% discount on the Retail Price.
3) Member's Price	All members and distributors of JWC are entitle to purchase retail products at member price.

How to become a JWC member?

Just purchase any products and fill up a JWC membership Form.

Distributor's Benefits:

1) Referral Incentive – 5% - 10%	Distributors are entitle up to 10% of the Retail Value (RV) of Retail Products purchased by personal referred members or distributors. Minimum Monthly Purchase requirement: 100RV
2) Bulk Purchase Incentives (BPI) – up to 20%	Distributors of JWC Products are entitle to enjoy Bulk Purchase Discount up to 20% of the Member's price. This is on promotional basis base on single receipt purchase.

How do you become a JWC Distributor?

1) Purchase 1,000 RV worth of products in a single month.

2) JWC Distributor are also qualifies as a LeRoy International distributor with the rank of Manager.



著蔚養生坊傳銷商獎勵制度

JWC DISTRIBUTOR INCENTIVE SCHEME

(利來國際市場計劃) (LeRoy International Marketing Plan)

網絡型產品 / For Network Products

合格條件：著蔚養生坊傳銷商

Qualification : JWC Distributor

銷售花紅 / Rebate Bonus 12 – 15% of Retail Price (零售價)

* 必須成爲合格傳銷商/經理階級或以上。

* Must be Qualified Distributor/above Manager rank.

表現花紅 / PERFORMANCE BONUS 5 – 22% :

經理*/Manager*	5%	累積 500BV Accumulative
董事/Director	10%	累積 2,500BV Accumulative
合格董事/Qualified Director(QD)	20%	當月累積 5,000BV Current Month
SD,ED,DD	22%	

*所有經理必須購買一套商業配套，并且最少保薦3位下綫（各下綫必須最少累計100BV）來自不同組織。

*A Manager must developed a minimum of 3 sponsored downlines with accumulated performance of 100BV each and place at 3 different legs, and must personally purchase a Business Pack.

董事花紅 / DIRECTOR BONUS 25% :

階級/ Rank	藍寶石董事/ Sapphire Director (SD)	翡翠董事/ Emerald Director (ED)	鑽石董事/ Diamond Director (DD)
合格條件/ Qualification	1合格董事/1 QD + PGBV 2000	2合格董事/2 QD	3合格董事/3 QD
第一代/Level 1	5%	5%	5%
第二代/Level 2	10%	10%	10%
第三代/Level 3	3%	3%	3%
第四代/Level 4	3%	3%	3%
第五代/Level 5		2%	2%
第六代/Level 6			2%

董事分紅 / DIRECTOR PROFIT SHARING 8% :

階級/ Rank	藍寶石董事/ Sapphire Director (SD)	翡翠董事/ Emerald Director (ED)	鑽石董事/ Diamond Director (DD)
	4%	4% + 2%	4% + 2% + 2%

配對花紅 / MATCHING BONUS 100% of Director Bonus :

100%配對直接保薦之董事花紅

100% Matching Bonus on direct sponsored SD and above rank current month Director Bonus

領袖分紅 / LEADERSHIP PROFIT SHARING 10% :

階級/ Rank	皇冠董事/ Crown Director (CD)	總裁董事/ President Director (PD)	大使董事 / Ambassador Director (AD)
合格條件/ Qualification	3 DDs	6 DDs	9 DDs
第一代 /Level 1	4%	4% + 3%	4% + 3% + 3%

**最低保持個人業績100BV,若藍寶石董事階級或以上需保持200BV.

**Monthly minimum performance is 100BV except for the rank of Sapphire Director and above is 200BV.